

# Ex-Schroders WM investment head joins alts boutique with AMC plans

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A former head of investments at Schroders Wealth Management (Schroders WM) has joined a boutique alternatives firm.

Based in Singapore, **Ranjiv Raman** has joined Cornerpiece Capital Partners as head of investments, *Asian Private Banker* has learned.

Raman has more than 25 years of financial markets experience. He spent about 15 years at Schroders WM in roles including head of private assets and equities for Asia. Prior to that, he worked as head of advisory at BSI Bank and Asia strategist at abrdn.

“My decision to [move to] a more boutique partnership setup was based on a variety of factors, with the most important one being working with a nucleus of seasoned people that share a common vision and strategic plan for the next five to 10 years,” he told *APB*.

In his new role, Raman has been tasked to bring public markets expertise to Cornerpiece, an alternatives investment firm that originally focused on trade finance and private markets.

“The gap in the product suite was in public markets, and this is exactly what has been my forte in the past 25 years managing money for clients across multiple cycles,” he said.

In the next three to six months, the Singapore-based firm plans to introduce liquid solutions in Asian equities and



*Ranjiv Raman, Cornerpiece Capital Partners*

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global multi-asset through actively managed certificates. It is also fundraising for a private equity healthcare fund with exposure to biotechnology, medical technology, and pharmaceutical sectors.

“The launch of these three key solutions marks the next exciting stage of our investment journey to clients,” Raman continued, adding that the combination of private and public markets allows the firm to offer a ” whole-of-market approach” to clients, including family offices.

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